## Advising corporations on offshore strategy execution

- Assessing execution scenario
  - Collect & Structure information
  - Prepare scenario assessment workshop
  - Business Tour
- Crafting the business plan
  - □ Collect data & build relevant data base
  - Business model construction
- Sourcing (partners, acquisitions, sub contractors ...)
  - □ Advising companies for partnership management
  - □ Selection of partners, acquisition targets
  - Preparing business meetings and assisting for due diligence
  - Assistance to clients for preparing and running negotiations
- Recruitment
  - □ Searching for the manager of offshore operations
  - □ Recruitment of staff
- Collect additional information
  - Market survey and competitive intelligence
  - □ Finding operative information
  - □ Screening surveys (salaries, jobs..)

- Project assistance as a PMO
  - □ Consulting and operating on your behalf
  - □ Facilitate and accelerate decision making
  - □ Coordination of operations, actions
  - □ Managing relationship between actors
- Train & coach your teams
  - □ Training actions (management, sales, HR...)
  - □ Coach project managers
- Train & coach offshore teams
  - Consulting to management
  - Preparing offshore IT scenarios
  - □ Administrative support
  - HR management support (Team assessment , People evaluations, coaching )
- Assistance to local procurement
  - □ Finding accountants, legal and
  - □ Sourcing service providers
  - Finding real estate
- Daily management support
  - Buying material
  - Installation
  - HR support services
  - Assistance and coaching to operations

